



Press Release

Triage Services Celebrates 10th Anniversary with a Bumper Results Announcement

UK technology group delivers against its future growth pledge, under the leadership of Mike Norris, CEO of Computacenter UK

31 January 2008 — Triage Services, the UK's leading independent provider of repair solutions to the IT industry, celebrates its 10th Anniversary with the announcement of strong end-of-year trading results. This success follows a secondary MBO in 2007 which established Gary Moinet as Managing Director, and Mike Norris (Chief Executive of Computacenter) as Non-Executive Chairman. Under the new management team, which includes Colin Mackrill and Steve Ralph, the company has achieved an overall 38% growth in repair volumes.

Commenting on today's announcement, Mike Norris stated: "We have achieved high levels of customer satisfaction and an outstanding financial performance. To have done this in a year when the company has transitioned to new management is extremely encouraging for the future."

A growing industry reputation as a best practice provider of managed repair and reutilisation services has paid dividends. Triage showed strong growth in PoS (Point of Sale) technologies, mobile technologies and desktop products — especially notebooks. The company's pioneering approach to Automatic Teller Machine (ATM) repair and refurbishment has also helped propel Triage into becoming a leading provider in this sector.

"Our unique ATM refurbishment methodology enables increased field uptime, which in turn generates higher revenue-per-unit for operators," Gary Moinet, Managing Director, explained.

"Triage Services has gained a reputation for quality and cost effectiveness", confirms Gary Moinet. "We've demonstrated that our fully integrated repair and logistics services pay dividends for customers, backed by our expertise at managing the entire service supply chain."

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Notes for editors

Triage Services is the UK's leading independent provider of outsourcing and managed repair solutions to the IT service sector. It provides total service solutions for the repair and re-utilisation of ATMs, barcode scanners, networks, desktop products, notebooks and PDC equipment and offers both system integration and consultancy services. Its subsidiary, Triage-Orderlogic, is established as a leading UK provider of support services for automatic identification and data capture (AIDC) technologies.

Further information can be obtained from:

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